



Health**Enterprises**Network | Louisville

A Greater Louisville Inc. Affiliate

Technology Gap

Dave Benefiel, CIO, Hosparus

Sharon Orman, CFO, Hosparus

Jim Lacy, Corporate Secretary, ZirMed

Crowne Ballroom B



HOSPITARUS

Because the end of life is part of living

Sharon Orman
CFO

David Benefiel
CIO

July 21, 2010



Hosparus

Mission - Vision

History and Journey for Excellence

Current State

- **Staff 490+ full and part time**
- **Best places to work – Indiana and Kentucky**
- **Serving 800+ patients and families daily**
- **20% annual growth 2009 and 2010**
- **33 Counties**



Technology Background

Pre HRSA Grant

- **Fiscally constrained**
- **Low technology investment**

Fujitsu and HRSA Grants

- **2008 generation of core technology**
- **Organization prepped for future**

Current State

- **Virtualization**
- **Video Conferencing Ready**
- **Wireless**



Technology Gaps

Service delivery model (including tele visits)

Software that suits the process rather than driving the process

Impending RN shortage

Reimbursement model



HOSPARUS

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Bridging the Technology Gap

Jim Lacy

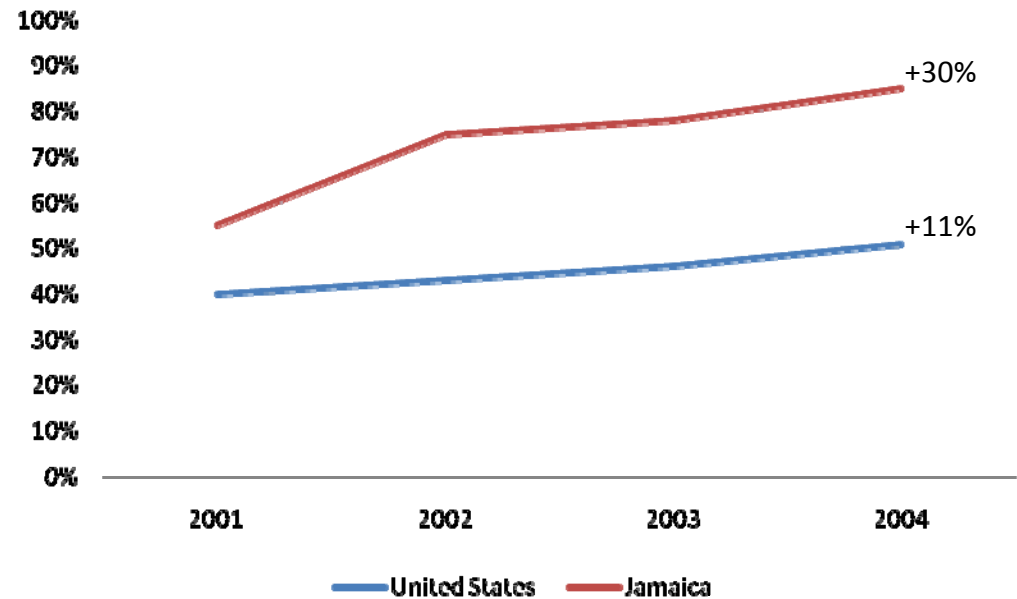
CFO & General Counsel

Technology Acceptance

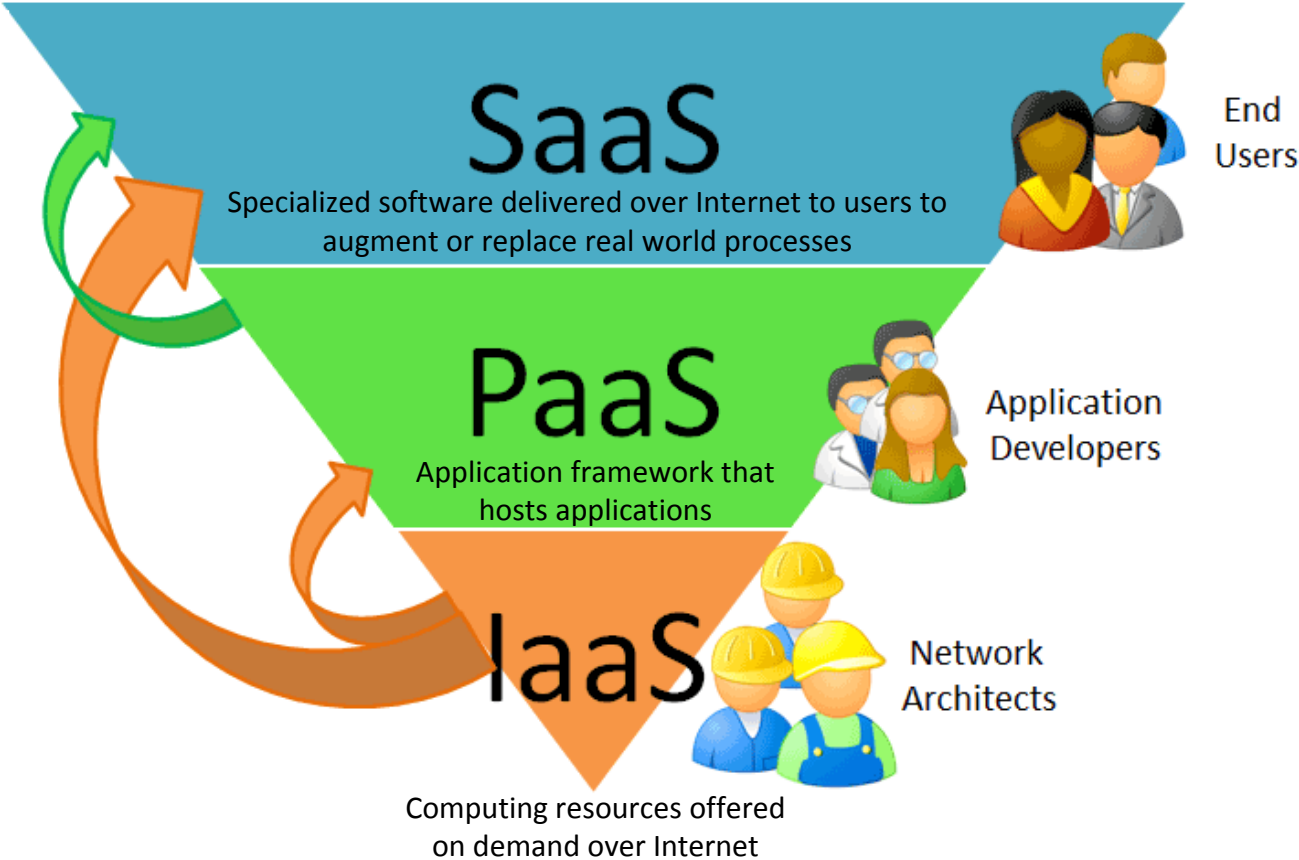
Factors Affecting Technology Acceptance

- Government Regulation
- High Switching Cost
- Economic Means
- Utility
- Ease of Use
- Social Influences

Percent of Mobile Teledensity



Technology Bridge



Questions?

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